

# The right questions to ask

### Checklist

- ☐ Does the contractor's previous work match your taste?
- ☐ How many years have they been in business?
- ☐ Does the contractor have an insurance policy?
- ☐ Can you get pictures or addresses of their previous work so you can visit?
- ☐ Can the contractor show their certificates?  
(Look for accreditations from the Interlocking Concrete Pavement Institute (ICPI) and the National Concrete Masonry Association (NCMA))
- ☐ When will be the start and the end date?
- ☐ Does they offer the design service and is it included in their price?
- ☐ What are the payment terms?
- ☐ Does the contractor offer financing?
- ☐ Are they aware of the bylaws? (Tip: search online and compare whit what they say.)
- ☐ According to them, what makes a good contractor?
- ☐ What should you look out for in their quote when comparing it with others (certain materials included in the price, bigger crew for faster completion, guarantee)
- ☐ What is your expected involvement as the client?
- ☐ Who will be foreman and what is their experience/background?
- ☐ Who will be your contact person? Ask for their number.

